# Impact of Wellness Program on Health Insurance

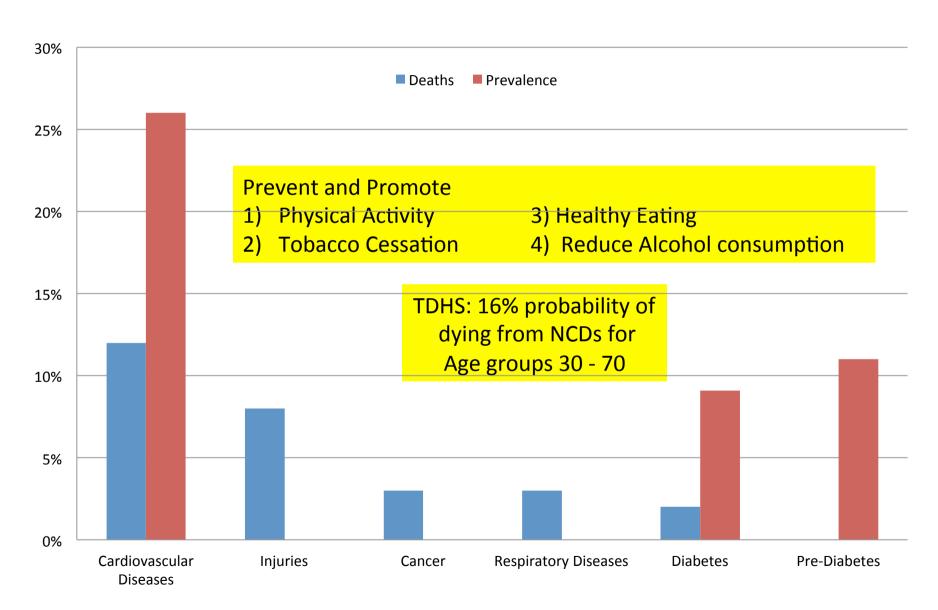
CEO Round Table

7<sup>th</sup> November, 2017

## "The first way to think about the future is to know about the present." Hans Rosling

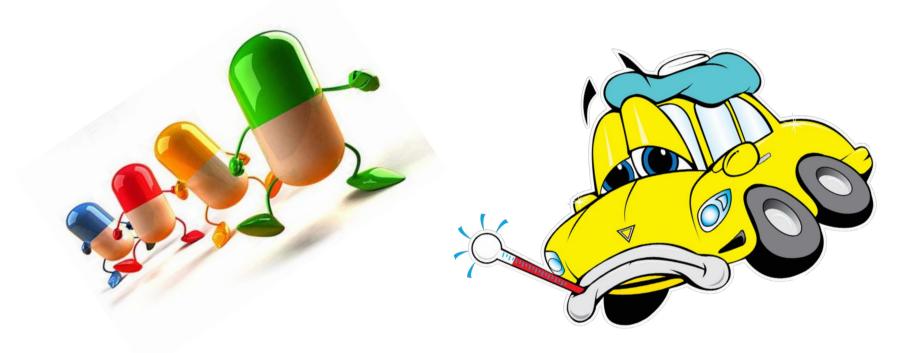


## Lifestyle Diseases



Source: Tanzania NCD Strategy

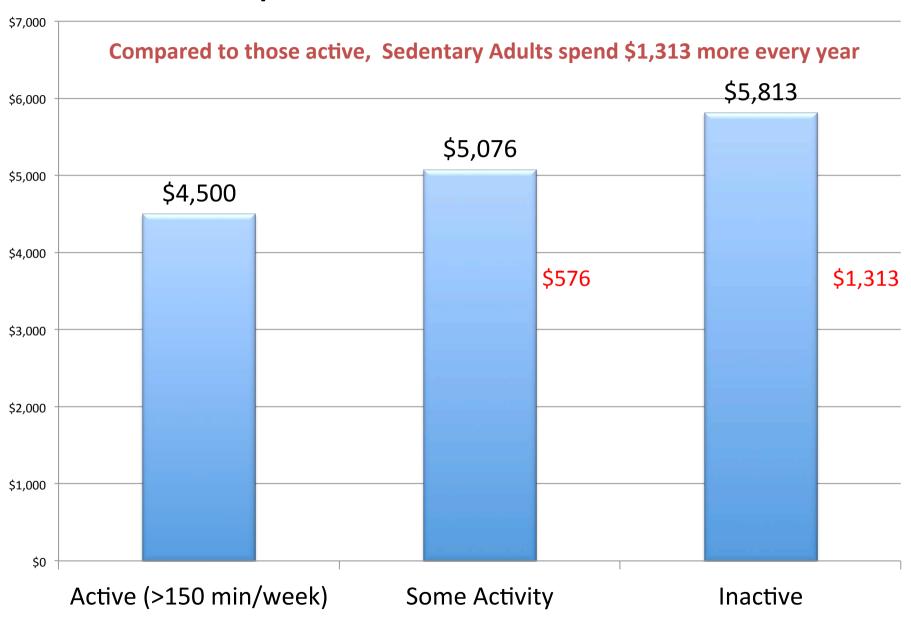
#### **Current Practice**



Health Insurance, Out-patient Visits, Hospitalization

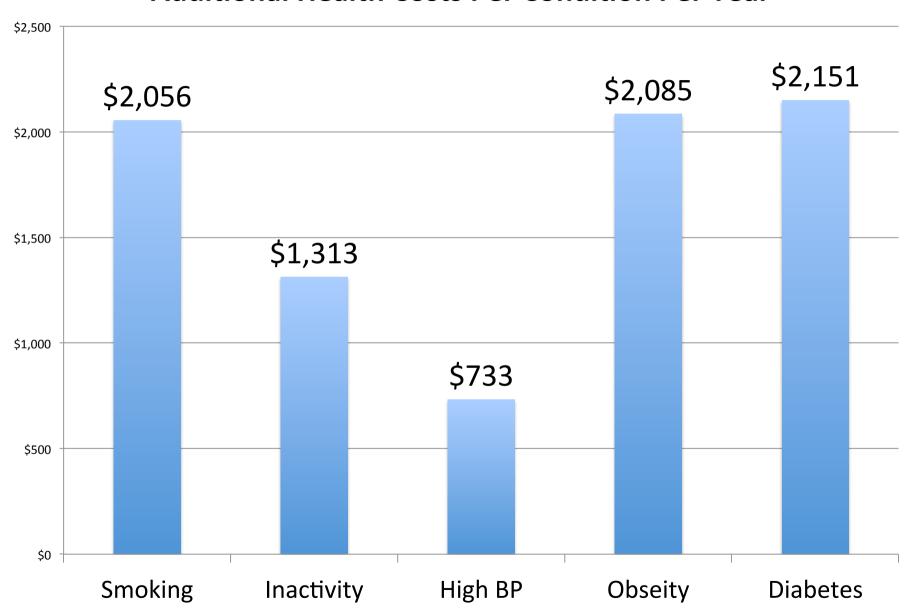
Fix what is broken instead of keeping it from breaking in the first place

#### **Impact of Wellness on Health Costs**



Source: Centers for Disease Control, 2016

#### **Additional Health Costs Per Condition Per Year**



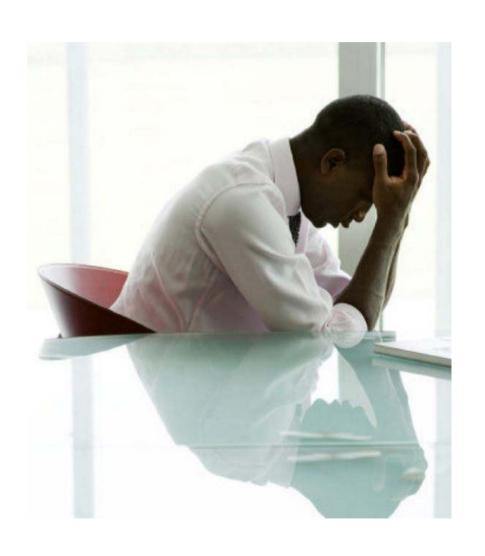
Source: Dr Steve Aldana, Wellsteps, USA

#### **East Africa Statistics**

Country	Suicide Female per 1,000	Suicide Male per 1,000	Diabetes National Prevalence	Tobacco Use Male	Tobacco use Female
Burundi	12.5	34.1	4.17%	N/A	N/A
Kenya	8.4	24.4	3.60%	26%	1%
Rwanda	7.2	17.1	5.45%	N/A	N/A
Tanzania	18.3	31.6	7.95%	21%	3%
Uganda	12.3	26.9	4.42%	16%	3%

Source: WHO

#### Mental Health

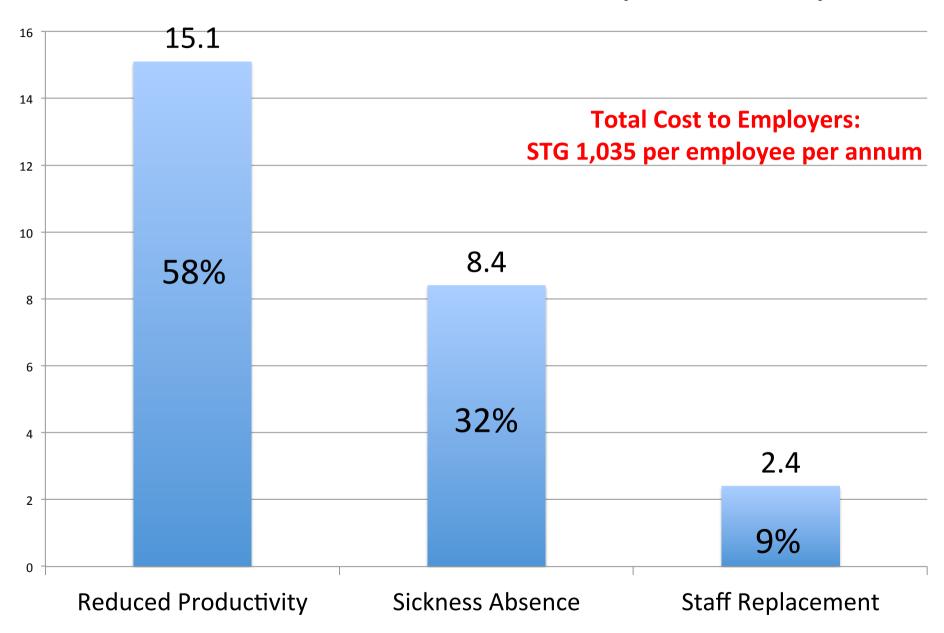


#### Chronic Stress results in:

Mental Health Issues –
 Depression, Aggression,
 Anxiety, lack of focus,
 Addictions

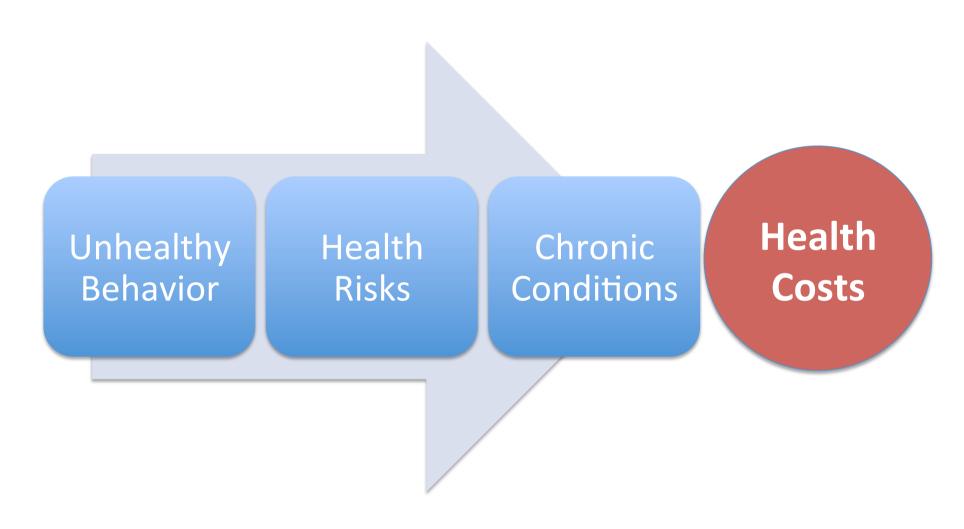
 Physical Health issuesheart disease, Diabetes, Obesity, low immunity, Cancers (?)

#### **Business Cost of Mental III Health (in STG Billions)**

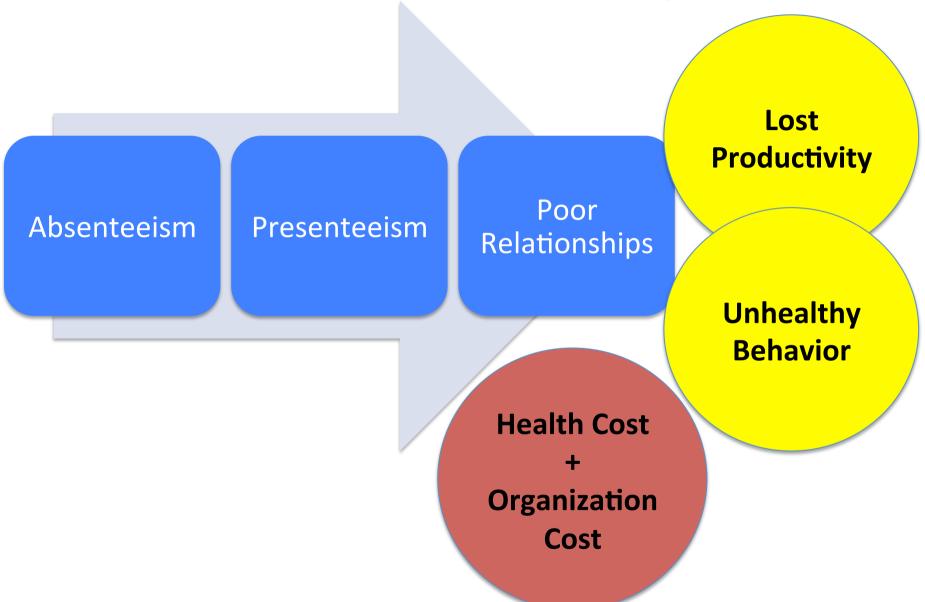


Source: Mental Health at Work, Center for Mental Health, UK

## Physical Well-Being



Mental Well-Being

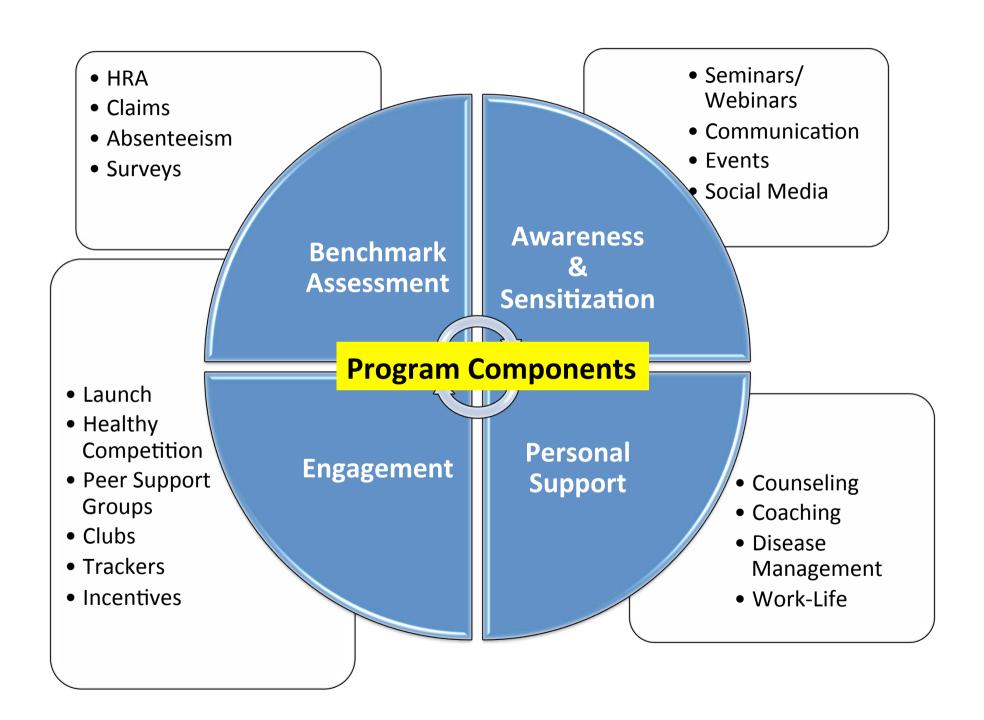


## Why Wellness?

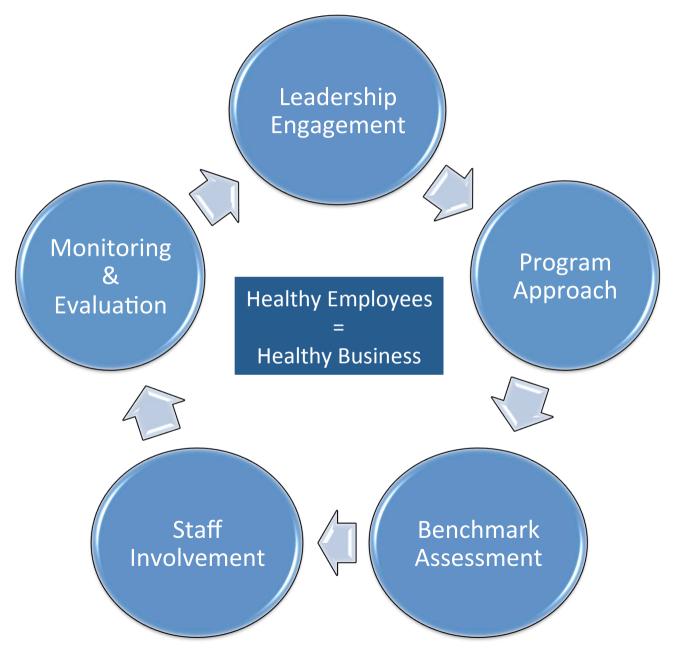
- Reduce Absenteeism
- Reduce Presenteeism
- Contain Health Costs
- Improve Productivity

- Improve Retention
- Improve Resilience
- Attract new talent
- Improve Brand image
- Competitive Advantage

ROI: US\$3 to US\$8



#### **Critical Success Factors**



#### Employee Wellness in Tanzania

- Add-on with Health Insurance coverage
  - Screenings
  - Health Talks
  - Gym membership

- Wellness Program
  - Screenings
  - Health Talks
  - Gym membership
  - Promote Physical Activity
    - Onsite aerobics/yoga classes
    - Running Clubs / Sports
       Clubs / Cycling Clubs
  - Counseling

#### Sameer Africa, Kenya Personal Well-Being Awareness Campaigns



- Ebola
- ENT
- Kidney Disease
- Cancer
- Personal Financial Management

## Cheveron Nigeria Cardiovascular Health



- Smoking
- Excessive Stress
- Poor nutrition
- Overweight/Obesity
- Diabetes
- Sleep Issues
- Health Risk Assessment

#### Dow Chemicals, SA Good Health for Whole Self



- Smoking Cessation
- Stress Management
  - Cancer Screening
    - Nutrition
  - Active Lifestyles

## Lamplighter Programme Nutrition, Fitness, Mental Resilience



- Annual Health Checks
- Color codes based on Health quotient
  - Support and Treatment
- Mental fitness Toll free help lines and counseling
  - Living Room Relaxation Zone
    - Specific Workshops

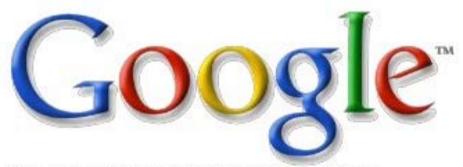
#### **Tata Consultancy Services**



- Health Screenings
- Counseling
- Physical Activity
- Stress Management
- Sleep Management

#### Yoga, Meditation, Mindfulness

#### Individual benefits at Google



"To address the challenges of an always connected working life, I decided to support my own and my team's ability to reduce stress and gain focus by implementing corporate mindfulness.

We have developed a regular mindfulness practice and have positively altered the way we work, use emails, conduct meetings etc.

We are learning to become more present, and with more **presence** comes greater **engagement**, **meaning** and **productivity**."

Loren I. Shuster - Country Director Singapore & Emerging Markets Google Asia Pacific



#### Movement



### **Ergonomics**



## **Healthy Food Selection**



#### Nap-Pods



#### Social Media, Gamification, Trackers



#### P O Box 11571 Suite 1:18, Viva Towers Ali Hassan Mwinyi Road, Dar es Salaam, Tanzania



Contact:

**Bhakti Shah** 

**Managing Director** 

**Email:** 

bhakti@impactafya.com

Cell: +255 754 694 643